

Summit Rental Profit Builder™

Product Selection Guide

Packages and Features:	Available Software Bundles								
	Essentials Bundle	Business Bundle	Business Plus Bundle			Business Pro Bundle		Business Deluxe Bundle	
			With Basic Mapping	With Advanced Mapping	With Inventory Control	With Basic Mapping	With Advanced Mapping	With Basic Mapping	With Advanced Mapping
Core: <ul style="list-style-type: none"> ✓ Customer, rental equipment, and service tracking ✓ Orders ✓ Rental and service history ✓ Billing (up to 37 different billing methods) ✓ Automatic pro-rations ✓ Reports: Sales analysis, sales tax and general reports 	✓	✓	✓	✓	✓	✓	✓	✓	✓
Accounts Receivable: <ul style="list-style-type: none"> ✓ Payments ✓ Account inquiry ✓ Statements ✓ Aging ✓ History ✓ Automatic late charges ✓ Reports: Statements, aging, delinquency reports, and more 		✓	✓	✓	✓	✓	✓	✓	✓
Service Routing with Basic Mapping: <ul style="list-style-type: none"> ✓ Service routing and scheduling ✓ Street-level mapping with written driving directions ✓ Route plotting and optimization ✓ Route sheets, recaps ✓ Route reorganization ✓ Microsoft® Streets & Trips* mapping software <p style="color: red; font-size: small;">Note: The more powerful and automated Microsoft® MapPoint® mapping software package is available with Advanced Mapping, see details below.</p> <p style="font-size: x-small; color: gray;">*One-user license.</p>			✓	✓		✓	✓	✓	✓
Advanced Mapping with Microsoft® MapPoint®: <ul style="list-style-type: none"> ✓ Microsoft® MapPoint®* mapping and third-party software* to capture mapping data for use back within Summit...automatically ✓ When multiple Summit users are licensed, also includes Microsoft® Streets & Trips* for customer service use ✓ No need to invoke the map separately, since Summit will open it as needed ✓ Save optimized stop number sequence back into Summit's routes automatically ✓ Geo-code job sites automatically (saving latitude and longitude information) for faster mapping in future ✓ Instantly find all jobs within a user-specified radius; use as assistance in determining route and day of week for servicing new job site ✓ Automatically color-code map to reflect sales or demographic information directly from Summit, built-in MapPoint® data, or from an external source <p style="font-size: x-small; color: gray;">*One-user license.</p>				✓		✓		✓	✓

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	Essentials Bundle	Business Bundle	Business Plus Bundle			Business Pro Bundle		Business Deluxe Bundle	
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Inventory Control: <ul style="list-style-type: none"> ✓ Inventory tracking for equipment rental and materials usage ✓ Future reservations and availability projections ✓ Numbered or non-numbered inventory tracking by multiple storage yards/warehouses ✓ Inventory assignment ✓ Inventory reassignment between warehouses or company divisions ✓ Summary view of inventory status with total owned, in use, and available ✓ Reports: Availability and inventory usage history, status reports by unit type and unit number, and more 					✓	✓	✓	✓	✓
ERIT (Electronic Routing and Inventory Tracking): <ul style="list-style-type: none"> ✓ Field data collection via electronic buttons and scanners ✓ Inventory, customer site, service, and time tracking ✓ Instantly identify missed services ✓ Driver time and travel auditing ✓ Customer proof of service ✓ Optional automatic billing for services provided ✓ Reports: Missed services, driver audit, yard inventory, and more <i>Hardware costs are additional</i>								✓	✓
OPTIONAL ADD-ONS: . . .Add features to software bundles.									
Additional Users <ul style="list-style-type: none"> ✓ Additional concurrent users allow network users simultaneous access to the Summit data. <p>Note: Summit software may be installed in multiple stations on your network but only pay licensing for the maximum number of users who will be using it at the same time. Example: Install on 6 stations. If only 3 users are using it at once, pay for a 3-user license.</p>	✓	✓	✓	✓	✓	✓	✓	✓	✓
Credit Card Integration (Automatic Credit Card Processing) – Available in US/Canada only <ul style="list-style-type: none"> ✓ Includes industry-standard third-party software ✓ Can usually work with your existing merchant/bank processor ✓ Declines are removed from payment processing automatically and reported for your immediate action ✓ Invoices print as receipts, but payments are posted in Summit without user intervention ✓ Batch processing saves time – no more double entry ✓ Money in your bank quickly (2-3 days normally) 		✓	✓	✓	✓	✓	✓	✓	✓
Caller-ID <ul style="list-style-type: none"> ✓ Caller ID capable for speedy customer service ✓ Pop directly to the customer's record as you pick up the phone ✓ Includes a 4-station caller ID signal router <i>Cost for extra routers is additional</i>	✓	✓	✓	✓	✓	✓	✓	✓	✓
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OPTIONAL ADD-ONS: Add features to software bundles. (. . .Continued)	Available Software Bundles								
	Essentials Bundle	Business Bundle	Business Plus Bundle			Business Pro Bundle		Business Deluxe Bundle	
			With Basic Mapping	With Advanced Mapping	With Inventory Control	With Basic Mapping	With Advanced Mapping	With Basic Mapping	With Advanced Mapping
GPS/AVL Link ✓ Link to FleetBoss®, @Road®, and other GPS systems with ERIT™ style reporting...available as an alternative to ERIT ✓ Customer site, service, time, and pump usage tracking ✓ Optional inventory tracking (with in-cab response keypad) ✓ Identify missed services ✓ Driver time and travel auditing ✓ Customer proof of service ✓ Optional automatic billing for services provided ✓ Reports: Missed services, driver audit, and more <i>Hardware costs are additional</i>			✓	✓		✓	✓	✓	✓
Wireless Dispatch ✓ Direct Paging of drivers with delivery, pickup, service orders (Note: wireless e-mail is a built-in feature of the Core system) ✓ Single key-click sends desired order information directly to the driver's alpha/numeric pager, phone, or other wireless device ✓ Includes third-party software	✓	✓	✓	✓	✓	✓	✓	✓	✓
General Ledger Link ✓ Automatic link to QuickBooks® or PeachTree® for financial reporting and back office accounting (others possible) ✓ Post general ledger totals to your desired financial system ✓ Customer details retained with Summit for single-point-of-entry customer and job accounting		✓	✓	✓	✓	✓	✓	✓	✓

All Product Bundles include: FREE eBook on Secrets to Increase Profits + FREE 30-Day Trial (with automatic on-going subscriptions) to *Training Essentials Service with 24/7 access to Training & Mastering Video Library.

*Training Essentials Service with Training & Mastering Video Library provides up to 2 hours (on average) telephone/email/Internet training support monthly and 24/7 unlimited access to our growing library of training and mastering videos (\$187 combined value) on a fixed monthly automatic credit card payment of only \$79.99. (Over \$107 savings per month!)

After the 30-day trial period, all subscriptions have a 3-month minimum, but you can cancel any time after then before the next billing. Some months will require more training than others, and these subscriptions allow for balanced payments to smooth out the peaks and valleys of your training requirements. Some people learn better by being shown, and others prefer to view video samples, which can also be done after hours. With these options, training can be easily tailored to your needs. Training Essentials Service can be separated from Training & Mastering Video Library access and priced accordingly, as your needs change. Credit card must be valid and authorized for monthly automatic payments. Monthly automatic charge will occur on or about the same day as enrollment.